



# WORKSHEET #1:

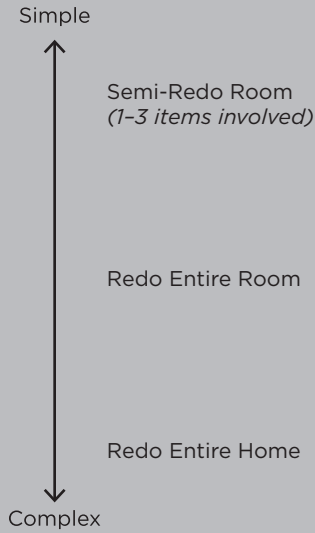
## FOCUS STEP

Most decorating starts with something that is either “not right” or “missing.”

This is all part of the preliminary conversation—to identify the level of interaction.

### Take photos of room.

Identify the project:



**WHAT** do you want to accomplish?

**WHY** do you want to make this change?

**Your VISION** of the completed project. What does it look like?

Specifics:

- 1.
- 2.
- 3.
- 4.
- 5.

### Options

Taking action will result in...

OR if you choose no action—what's the result?